



Holly B. McGlinn, CPCU, AU
Vice President of Commercial Accounts

Education

- UC Santa Barbara, BA in Global Studies and Dramatic Art, 2002
- Insurance Institute of America, Associate in Underwriting (AU), 2004
- Insurance Institute of America, Chartered Property Casualty Underwriter (CPCU), 2007; note: CPCU is the highest level commercial insurance designation; considered equivalent to a Masters degree

Professional Experience

- Golden Eagle Insurance Company, Commercial Lines Underwriter, 2003-2005
- Alcott Insurance Agency, Broker, 2005-present

Areas of Expertise

- General Liability, Professional Liability/Errors & Omissions, Cyber Liability, Directors & Officers Liability, Employment Practices Liability, Excess/Umbrella Liability, Auto, Property, Workers Compensation

Professional Associations, only current affiliations listed

- NAPGCM, Affiliate Company Member since 2011
- Estate Planning Council of San Diego, Member since 2010
- San Diego Renewable Energy Society, Member since 2008, Vice Chair 2010 - 2011
- San Diego Select, Founding Member, 2011

Alcott Insurance Agency

- In business since 1978
- Independent agency with access to dozens of reputable, national insurance carriers
- Clear history of developing specialty niche programs
 - Alcott has been the broker of record for the Food & Beverage Association (FBA) of San Diego for over 20 years. We initiated a Workers Compensation discount program for members which was a huge success in driving up membership for the FBA.
 - Woodworkers: successfully created a niche program for woodworkers/cabinet shops through a national carrier. Rates were well below the market average.
 - Have also created special industry programs in the following industries: renewable energy, water ski lakes, and contractors
 - NAPGCM: have received carrier approval for a discounted Cyber Liability program exclusively available to NAPGCM members